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ITOffshoreConnect

Process Consulting for Global Software Development

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Newsletter

ITOffshoreConnect can save you **TIME** and **MONEY**
by guiding and mentoring your staff
to realize the benefits of IT Offshore Operations.

The 5 Key Success Factors to IT Offshoring

- ❑ People
- ❑ Culture
- ❑ Communication
- ❑ Model and Project
- ❑ Education

This issue will focus on the People Aspect of IT Offshoring; each subsequent issue will address another Success Factor.
Visit www.ITOffshoreConnect.com to join the mailing list and receive electronic updates.

Considering expanding your IT Organization Offshore?

Have you considered the importance of the People Aspect?

Selecting the right staff is one of the single most important contributors to a successful Offshore Organization. Having the right people onshore is equally important as building the right team Offshore. Individuals with Cultural awareness and Western exposure to multiple cultures make good candidates, as their sensitivity is already heightened. Building a team in multiple locations will require travel and specialized team building, but the trust between the two locations will have a positive and lasting impact on the openness of communications, so investing upfront in building a strong global team will pay for itself over time.

See ITOffshoreConnect's Startup Services for further information.

Struggling with any of the following Symptoms?

- ❑ Your Offshore Organization requires excessive Management Attention.
- ❑ Disconnects between the leadership/management and engineering staff.
- ❑ Poor Quality... * Too many defects? * Missed Deadlines? * Inconsistent results?

ITOffshoreConnect's Pioneering Offshore Assessment Framework evaluates key areas of your operations critical to offshore excellence and identifies the major barriers to realizing the benefits of IT Offshoring, and your investment.

More details on ITOffshoreConnect's Assessment Services are available on the web site.

ITOffshoreConnect's Mentoring Services can protect your investment and work with your staff to improve the organizations performance.

ITOffshoreConnect has the experience in Offshoring (on and offshore) and Mentoring. Contact us via our Website or phone to discuss your unique situation, and improvement possibilities.

www.ITOffshoreConnect.com

Connecting and Strengthening Globally Positioned Teams